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Introduction

This guide provides an overview of what is expected of you as a manager at Imperial and signposts to more detailed resources. It relates to:

- New and existing managers
- Everyone who has responsibility for others in a line management relationship
- All job families.

It supplements local, more role specific information and signposts to further resources to support your performance and development. As a manager, you have a direct impact on others: their performance, engagement, health, safety and wellbeing. How you behave – what you do and do not do – is critical to the success and wellbeing of the College and all its employees.

This guide has been written during times of change within the College and in our wider society. This includes the impact of Covid-19 on individuals and College life; the intent to truly embody diversity and inclusion; and the collective commitment to create a set of College values that are owned and underpin how we all operate. All of these have an impact on the tasks and challenges facing managers. This guide aims to reflect these realities and provide clear, practical support.

How to use this guide:

- Read it
- Follow up with additional resources/links
- Complete the self-assessment tool
- Plan your development
- Put it into practice.
Underpinning principles

Overview

These underpinning principles reflect our values at the College and how we must treat each other. As a manager you are expected to promote these principles through your behaviour and interactions with others.

Imperial values

The College has committed both in Strategy and under the leadership of Provost’s Board to seek to improve our working culture and help build a positive and enabling environment for all. In support of this goal, our Provost has sponsored the development of a suite of core College values and behaviours that will guide our behaviour as a community.

- Respect – We treat each other fairly, with kindness and respect, valuing each person’s individual experience, perspectives and contribution
- Collaboration – We work together, cultivating an inclusive and impactful College community
- Excellence – We strive for quality in everything we do, taking pride in our work, delivering impact through our commitment
- Integrity – We do the right thing, being honest and open, checking, challenging and changing our practices and behaviours
- Innovation – We become inspired by possibilities, venturing into the unknown with open minds and having the courage to embrace change

By defining and embedding College values and behaviours we can both explain what is expected of us all, be that colleague, manager or leader, and recognise and reward these behaviours but also have a framework to actively address poor behaviour.

- Values and Behaviours
- Our Values – The Behaviours for Leaders

Equality, diversity and inclusion

Our strategy “expresses our desire to be more proactive, and more courageous in our efforts to be truly inclusive, by supporting individuals and by reforming structures and practices that maintain inequality and discrimination.”

Professor Stephen Curry, Assistant Provost (Equality, Diversity and Inclusion), September 2018

The College promotes a culture that:
- values all staff and students
- reduces incidents of bullying and harassment
- challenges and deals with incidents of inappropriate conduct.
- EDI Centre
- EDI Strategy
Roles and Responsibilities

Overview

The nature of leadership/management responsibilities is defined by your specific role, position in the hierarchy and purpose of your group or team.

Whatever the specifics of your role you are likely to have responsibilities in the following areas:

- Managing self and personal skills
- Working with people
- Leading change
- Achieving results
- Using resources
- Providing direction

“Stepping into a leadership role means being directly accountable for roles and outcomes, but also people and their wellbeing. The people side of the role is often a novelty to a starting leader and it is very important that they understand, but also are supported in this very important task. A leader that values and supports everyone’s contributions makes everyone thrive, including themselves”

Francisco Veloso, Dean of the Imperial College Business School

<table>
<thead>
<tr>
<th>MANAGING SELF AND PERSONAL SKILLS</th>
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<tr>
<td><strong>Effective leaders/ managers:</strong></td>
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<tr>
<td>• Know themselves, their strengths and weaknesses and how their behaviours impact on others</td>
</tr>
<tr>
<td>• Know how to manage themselves, show integrity and continuously develop as leaders/managers</td>
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<tr>
<td>• Are transparent, adaptable and take initiative</td>
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<td>• Can influence and make better decisions by understanding own and other's emotions</td>
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<tr>
<td><strong>How to do it:</strong></td>
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<tr>
<td>• Consider your impact on others</td>
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<tr>
<td>• Role model and promote Imperial Expectations, Equality, Diversity and Inclusion, Values</td>
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<tr>
<td>• Reflect on own actions and learn from experiences</td>
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<td>• Find and use opportunities for self-development</td>
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<td>• Ask for feedback</td>
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<tr>
<td><strong>How not to do it:</strong></td>
</tr>
<tr>
<td>• Gossip about staff</td>
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<tr>
<td>• Disregard opinions of others</td>
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<tr>
<td>• Undermine staff in private and public</td>
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<tr>
<td>• Blame others when things do not go to plan</td>
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<td>• Say one thing and do another</td>
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<tr>
<td>• React without thinking about impact</td>
</tr>
<tr>
<td>• Put own ego over the purpose and objectives of the team/department</td>
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<tr>
<td>• Be unpredictable in behaviours and decisions</td>
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### WORKING WITH PEOPLE

<table>
<thead>
<tr>
<th>Effective leaders/managers:</th>
<th>How to do it:</th>
<th>How not to do it:</th>
</tr>
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<tbody>
<tr>
<td>• Achieve success through others</td>
<td>• Implement key policies and best practice</td>
<td>• Interrupt others before they have been able to express themselves</td>
</tr>
<tr>
<td>• Actively work to the diverse strengths of the team</td>
<td>• Provide feedback and support</td>
<td>• Rely on a single method and style of communication</td>
</tr>
<tr>
<td>• Promote equality, diversity and inclusion</td>
<td>• Raise issues and seek to actively resolve conflict through open dialogue</td>
<td>• Fail to engage with and develop staff</td>
</tr>
<tr>
<td>• Identify what needs to be done, what success looks like and allocate work accordingly</td>
<td>• Build trust and positive working relationships</td>
<td>• Be too directive and not offer appropriate support</td>
</tr>
<tr>
<td>• Encourage teamwork and collaboration between teams and departments</td>
<td>• Show appreciation and celebrate success</td>
<td>• Give unbalanced feedback – too much or too little praise</td>
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<tr>
<td>• Address tensions and conflict within the team</td>
<td>• Communicate regularly with individuals and the team/group</td>
<td>• Push their agenda without consideration of others</td>
</tr>
<tr>
<td>• Support the diverse and changing working needs and circumstances of the team</td>
<td>• Listen to and engage with all team members</td>
<td>• Avoid difficult conversations in the team hoping issues will go away</td>
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### LEADING CHANGE

<table>
<thead>
<tr>
<th>Effective leaders/managers:</th>
<th>How to do it:</th>
<th>How not to do it:</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Understand internal and external reasons for change</td>
<td>• Recognise opportunities for change</td>
<td>• Stamp down on creativity and innovation</td>
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<tr>
<td>• Engage and lead others effectively through change</td>
<td>• Engage interested parties/stakeholders in discussions about change</td>
<td>• Take risks without considering the impact</td>
</tr>
<tr>
<td>• Deliver intended change</td>
<td>• Consult and engage with people affected by change</td>
<td>• Not engage with people affected by change</td>
</tr>
<tr>
<td>• Engage with others to learn from the change process</td>
<td>• Plan, implement and monitor the change process</td>
<td>• Ignore project plans and do their own thing</td>
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<tr>
<td></td>
<td>• Review of change initiative and learning</td>
<td>• Fail to search for better ways of working</td>
</tr>
<tr>
<td></td>
<td>• Encourage improvements and innovation</td>
<td>• Not manage own reactions to change</td>
</tr>
<tr>
<td></td>
<td>• Be aware of the impact of change and ready to review/adjust</td>
<td>• Manage own responses to change well</td>
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## Achieving Results

**Effective leaders/managers:**
- Put in place the structure and processes to achieve the task, deliver agreed objectives and outputs
- Help staff to see the direction and what ‘good’ looks like
- Encourage further development, learning from success and failure
- Create an environment of engagement where respect and accountability are shared by all team members

**How to do it:**
- Manage own and others’ behaviours and performance
- Allocate work, review progress and make adjustments
- Delegate appropriately and fairly
- Evaluate, learn and improve
- Ensure compliance with all legal and health and safety standards

**How not to do it:**
- Not offer feedback to employees – either positive or developmental
- Tolerate under-performance
- Show no willingness to learn from past experiences and mistakes
- Fail to value diversity and equality
- Implement own ideas without discussing with others
- Micromanage or be too hands off

## Using Resources

**Effective leaders/managers:**
- Use varied resources to support efficient and effective running of projects, department and the College
- Set and monitor budgets, approve expenditure in line with budget and guidance
- Manage physical resources, such as space, equipment and technology

**How to do it:**
- Use resources in line with College guidelines
- Make best use of diverse talents, technology and resources to deliver results
- Deliver work on time and within budget
- Delegate and redistribute work fairly
- Make the best use of project management tools and methodology
- Review use of resources regularly

**How not to do it:**
- Fail to deliver work on time and within budget
- Fail to comply with internal or external requirements
- Not plan or schedule work projects
- Fail to utilise suitable technology

## Providing Direction

**Effective leaders/managers:**
- Inspire staff by creating a shared vision and purpose
- Set ambitious and realistic goals, create short and long-term plans
- Share a clear picture of what everyone is working towards, and how everyone contributes

**How to do it:**
- Involve others in contributing to a future direction
- Consistently and regularly share the vision and goals
- Connect individual contributions to the bigger picture
- Create and sustain a team culture that promotes equality and diversity, safety and wellbeing of all

**How not to do it:**
- Fail to stand back and see the bigger picture
- Not engage others and different perspectives in the planning process
- Have no vision
- Fail to translate the vision into smaller, manageable chunks
- Have unclear expectations
Health, safety and wellbeing

Overview

Imperial College is proud to be taking the physical and psychological safety and wellbeing of its employees, students and partners seriously. The College is committed to building and promoting a healthy workplace for all.

**Health, safety and wellbeing** encompasses two important areas:
- physical – a safe working environment, including compliance with safety regulations, policies and guidelines;
- psychological – building a culture of trust and learning, where individuals feel psychologically safe with each other, feel supported by their leader/manager and feel their work is meaningful and contributions valued.

Your role as a leader/manager in promoting psychological and physical health and wellbeing is critical.

**Useful links**
- [Safety Department](#)
- [Safety training](#)
- [Health and Wellbeing pages](#)
- [Occupational Health pages](#)

“One of the key skills to develop as a leader is having the confidence to empower your team and foster a sense of trust and mutual respect. This plays a vital role in developing high performing teams.”
Debra Ogden, Acting Director of Student Services

“Promoting health, safety and wellbeing is a continuous process and it’s essential for everyone to ‘manage risk together’ to provide a safe and productive environment to work and study.”
Paul Christie: Teaching Laboratory Manager (Medicine)
Employee life cycle

Overview

Leaders/managers have responsibilities for each and every one of their employees from recruitment through to leaving the College. Your key responsibilities as a line manager at each stage of the employee life cycle are outlined below with supporting resources.

Employee life cycle

Recruitment and selection

Induction and probation

Performance

Development

Leaving

“Leadership and management skills are essential at all stages of one’s career, in order to drive effective research. Integrity and empathy are vital in order to create and foster a research culture where everyone can thrive and develop their career.”

Clare Lloyd, Professor of Respiratory Immunology Head, Respiratory Sciences Division and Vice Dean, National Heart and Lung Institute

Recruitment and selection

Your role as a leader/manager when recruiting a new member to your team is to ensure that recruitment is:

- Fair
- Free of bias
- Compliant with the legislation and best practice
- Conducted in a professional manner to appoint the best person for the job.

You will need to:

- Liaise with the Recruitment Hub which is the team set up to help you undertake recruitment in the College
- Find additional resources on the Recruitment pages
- Complete the Recruitment & Selection online learning (mandatory)
- Complete Unconscious bias training
Induction and probation

The purpose of induction is to ensure that new starters are integrated into their role and working environment. The purpose of probation is to support and evaluate a new employee’s performance with a view to confirming them in post.

Your role is to help your new starter to:
• Adjust to their working environment and responsibilities
• Provide them with clarity and purpose in their role
• Give them support, tools and knowledge they can use to succeed, such as structures and procedures, mission and strategy, job specific information, introduction to the wider team
• Follow probation guidelines

You will need to:
• Plan a thorough induction for your new starter before they arrive
• Familiarise new starters with staff networks and support mechanisms within the College
• Ensure they complete Imperial Essentials
• Have regular 1-2-1s
• Identify and seek to resolve any issues
• Document three month and end of probation meetings.

“As a manager, my role is to empower the people that I manage, to ensure that they have the skills, the information and resources to get on with their job, and then to get out of their way. Although this takes time and effort, the investment is well worth it.” Malcolm Edwards, Director of Strategic Planning

Performance

Your role is to manage performance based on outputs and results. This means having clarity of what the results should be, and having clear understanding of what inputs are necessary to get there.

You will need to:
• Communicate a clear vision for your area, how it links with wider College strategy and individual objectives
• Role model and promote Imperial Values and behaviours
• Ensure you have a shared understanding of what needs to be achieved and what is expected
• Have regular conversations about performance and provide feedback
• Acknowledge good performance and proactively address and manage under-performance
• Discuss implications of health and wellbeing on performance
• Conduct annual PRDP (Personal Review and Development Plan) meetings with your direct reports

“To be an effective manager one should invest time to learn about your team so you can play to their strengths, setting clear goals and communicate these effectively. You should aim to inspire confidence and empower your team to be invested in their work and to stretch themselves to perform to the best of their ability. This helps to create a more motivated and higher skilled team who are passionate about their job.” Richard Carruthers, Deputy Director, Careers Service
Development

Development is a continuous process that enables employees to learn new skills, enhance their effectiveness and progress their career. Your role is to inspire, empower and facilitate learning amongst all of your employees.

You will need to:
• Engage in regular, constructive conversations about learning, career aspirations and opportunities
• Invest time and energy in regular PRDP (Personal Review and Development Plan) meetings with your direct reports
• Encourage and support take up of learning opportunities.

The College provides a range of opportunities for continuous learning including face-to-face and virtual, e-learning, LinkedIn Learning, coaching and mentoring.
• Organisational and Staff Development
• Educational Developmental Unit (EDU)

Leaving

The leaving stage has consequences for the individual, the team and the service/work itself. It has an impact on the present and can have consequences into the future. It is important that when individuals are preparing to leave the College that they are supported to do so in a positive way.

You will need to:
• Acknowledge the contribution of the person leaving
• Involve them in deciding how they would like to mark their leaving
• Identify the impact on team workload, productivity and wellbeing
• Plan and manage handover and future resource needs
• Check relevant HR pages.

Core HR policies

The HR web pages have a lot of useful information, policies and guidance relating to all aspects of working at the College. Here is direct link to the HR Policies and Procedures pages.

“A University is all about people. It is therefore essential that we focus on the development and support of all our staff, for everyone’s benefit. It’s a rational investment.”
Nigel Brandon, Dean Faculty of Engineering
Operational resources

Overview

As a leader/manager it is crucial that you are familiar with, and understand, financial and statutory requirements within which the College and your department operates and to ensure compliance within your team.

Budgeting and finance

One aspect of your role is to manage your budget and resources effectively and support your team to do so as well. It is important that you know and are familiar with the financial responsibilities of your role. Budgets at Imperial are set in line with a financial year from 1st August through until the 31st July. Good budgeting requires you to clearly set out your plans and the associated cost of delivery and monitor actual spend against these budgets throughout the year.

Here are the links to:
- Finance pages

Managing information

Information governance is concerned with protecting Imperial people and our technology devices from the malicious activities of others on the internet, and properly securing any information about you, or others, kept on College systems.

While everyone has an important responsibility to keep information safe and secure it is the manager's role to ensure that their teams are up to date and fully compliant with College policies.

Here are the links to:
- College's Information Governance Policy Framework
- Imperial College Essentials – Data protection

"Active financial management helps the College effectively plan the cost of delivering its objectives and allocate resources to key priorities.”
Chidozie Ofoego, Head of Finance – Support Services, Finance Division
Your development

Overview

Evidence indicates that skilled leaders/managers are critical to employee engagement and organisational success. The Learning and Organisational Development team at Imperial is dedicated to taking your development as leaders/managers seriously; supporting you to enhance your skills, confidence and knowledge.

Developing self-awareness

Developing and demonstrating self-awareness and reflecting on your impact on others are critical aspects to being an effective leader/manager. To help with this you can:
- Actively seek feedback from others e.g. your line manager, direct reports, stakeholders
- Engage in regular conversations with your line manager e.g. PRDP/1-2-1
- Regularly self-assess your competencies
- Seek and engage with opportunities for learning

Leadership/management self-assessment

This self-assessment has been designed to help you create a development plan to enhance your personal impact and performance as a leader/manager.

Completing the self-assessment will help you to review and identify the skills, knowledge and behaviours (competencies) to develop further. These competencies are based on the National Occupational Standards for Leadership and Management.

“Continuing your own personal development is an essential part of being a good leader. The type of training you engage in may change as your career develops but your learning should never stop. Modelling this approach will reward you with teams who have a positive approach to continuous improvement and value learning and development opportunities.”
Debra Ogden, Acting Director of Student Services

How to complete the self-assessment
- Download and save a copy for yourself
- Take stock and reflect on your competence in each of the six areas
- Consider the significance of each competency for your current role
- Discuss your development needs with your line manager and review regularly as part your continuous development
- For further information on our leadership and management offer, including coaching and mentoring, please contact: staffdevelopment@imperial.ac.uk
Leadership/management self-assessment

**KEY TO TABLE**

<table>
<thead>
<tr>
<th>Rating 1–6</th>
<th>How relevant or important is this competence for your current role?</th>
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<tbody>
<tr>
<td>1</td>
<td>Major Development Area</td>
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<tr>
<td>2</td>
<td>Development Area</td>
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<tr>
<td>3</td>
<td>Potential Development Area</td>
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<tr>
<td>4</td>
<td>Potential Strength</td>
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<td>5</td>
<td>Strength</td>
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<td>6</td>
<td>Outstanding Strength</td>
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<table>
<thead>
<tr>
<th>Relevance/competence</th>
<th>H = High</th>
<th>M = Medium</th>
<th>L = Low</th>
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<table>
<thead>
<tr>
<th>Competence</th>
<th>Rating 1-6</th>
<th>Relevance of this competence</th>
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**MANAGING SELF AND PERSONAL SKILLS**

- I know myself, my strengths and weaknesses
- I consider my impact on others
- I establish and maintain professional boundaries
- I role model and promote Imperial Expectations, Equality, Diversity and Inclusion, Values
- I reflect on own actions and learn from experiences
- I find and use opportunities for self-development

**WORKING WITH PEOPLE**

- I implement key policies and best practice including recruitment, induction, probation, PRDPs, health, safety and wellbeing, data protection etc.
- I build and manage teams
- I promote equality, diversity and inclusion
- I provide feedback and support for staff (e.g. mentor, coach etc.)
- I raise issues and seek to resolve conflict through open dialogue
- I build positive working relationships (employees, colleagues, senior leaders etc.)
- I show appreciation and celebrate success
- I communicate regularly with individuals and the team/group (eg face-to-face, 1-2-1s, team meetings, departmental meetings)
- I listen to and engage with all team members
- I adapt my style and communication methods
- I ensure learning and development plans are in place for individuals and including completion of mandatory training
### PROVIDING DIRECTION
- I involve others in contributing to a future direction
- I consistently and regularly share and involve others in the vision and goals setting
- I connect individuals’ contributions to the bigger picture
- I create and sustain a team culture that promotes equality and diversity, safety and wellbeing of all

### ACHIEVING RESULTS
- I put in place the structure and process to achieve the task
- I allocate work, review progress and make suitable adjustments
- I offer appreciative and constructive feedback
- I evaluate, learn and improve
- I ensure compliance with all legal and health and safety standards

### USING RESOURCES
- I use resources in line with organisation/College guidelines
- I make best use of diverse talents, technology and resources to deliver results
- I make the best use of project management tools and methodology
- I deliver work on time and within budget
- I delegate and redistribute work fairly
- I plan the use of resources from the beginning of the project
- I review use of resources regularly

### LEADING CHANGE
- I engage interested parties/stakeholders in discussions about change
- I plan, implement and monitor the change process
- I engage with others to learn from change process
- I encourage improvements and innovation
- I recognise opportunities for change
- I consult and engage with people affected by change
- I am aware of the impact of change on others and I am ready to review/adjust
# Development plan

Analyse your ratings and reflect where your potential gaps and strengths are in relation to the needs of your role. Decide what are you going to focus on in the next 6 months in your post and create your professional development plan.

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<tr>
<th>Identify your key strengths as leader/manager</th>
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<table>
<thead>
<tr>
<th>Identify your top 3 priorities and plan how will you meet them</th>
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<tr>
<th>Identify resources and key people that will help with your development, e.g. your line manager, a trusted colleague or a mentor etc.</th>
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<tr>
<th>What potential obstacles there might be for your development and how might you overcome them?</th>
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Leadership/management development at Imperial

There is a wealth of leadership/management development opportunities available within the College. Some of the provision is generic – based on specific leadership/management competencies and available irrespective of job family or level of seniority. Other provision is focused on specific roles or grades and its availability may vary from year to year.

The development opportunities described here are offered by Organisational and Staff Development that consists of the People and Organisational Development, the Equality Diversity and Inclusion Centre and the Postdoc and Fellows Development Centre.

**AVAILABLE TO SENIOR LEADERS/MANAGERS**
- Management and Leadership Development
- Senior Academic Leadership Programme
- Academic Leadership Programme
- Reverse mentoring
- Research Leadership Programme
- Level 7 apprenticeships
- Coaching

**AVAILABLE TO FIRST TIME AND MIDDLE LEADERS/MANAGERS**
- Management and leadership Development
- CMI Level 3 Certificate in Leadership and Supervision
- Academic Leadership Programme
- Managing your first research group
- Research Leadership Programme
- CMI level 6 apprenticeships
- Welcome sessions for managers
- Coaching and mentoring

**AVAILABLE TO ALL LEADERS/MANAGERS**
- Management Fundamental modules
- Leadership skills
- Core Skills Development modules
- Safety Leadership Training
- Coaching
- Mentoring
- Bespoke interventions eg 360 feedback, focused talent development such as Calibre, psychometrics
- Managing remote and hybrid teams