# **IMPERIAL**

| Programme Information |                |                          |
|-----------------------|----------------|--------------------------|
| Programme Title       | Programme Code | HECoS Code               |
| Weekend MBA           | N1UBO1         | For Registry Use<br>Only |

| Award | Length of Study | Made of Study | Entry Doint(o)      | Total Credits |      |
|-------|-----------------|---------------|---------------------|---------------|------|
| Award | Length of Study | Mode of Study | Entry Point(s)      | ECTS          | CATS |
| МВА   | 23 Months       | Part-time     | Annually in January | 90            | 180  |

| Ownership  |                                      |                              |                                     |  |
|--|--------------------------------------|------------------------------|-------------------------------------|--|
| Awarding Institution                                   | Imperial College London              | Faculty                      | Imperial College Business<br>School |  |
| Teaching Institution                                   | Imperial College London              | Department                   | Imperial College Business<br>School |  |
| Associateship  | Diploma of Imperial<br>College (DIC) | Main Location(s) of<br>Study | South Kensington<br>Campus          |  |
| External Reference                                     |                                      |                              |                                     |  |
| Relevant OAA Benchmark State external reference points | itement(s) and/or other              | Master's Awards in Busine    | ss and Management                   |  |
| FHEQ Level   |                                      | Level 7 - Master's           |                                     |  |
| EHEA Level 2nd Cycle                                   |                                      |                              |                                     |  |
| External Accreditor(s) (if ap                          | pplicable)                           |                              |                                     |  |
| External Accreditor 1:                                 | АМВА                                 |                              |                                     |  |
| Accreditation received:                                | 1987                                 | Accreditation renewal:       | 2028                                |  |
| External Accreditor 2:                                 | EQUIS                                |                              |                                     |  |
| Accreditation received:                                | 2006                                 | Accreditation renewal:       | 2025                                |  |
| External Accreditor 3:                                 | AACSB International                  |                              |                                     |  |
| Accreditation received:                                | 2012                                 | Accreditation renewal:       | 2028                                |  |
| Collaborative Provision                                |                                      |                              |                                     |  |
| Collaborative partner                                  | Collaboration type                   | Agreement effective date     | Agreement expiry date               |  |
| N/A  | N/A                                  | N/A                          | N/A                                 |  |
| Specification Details                                  |                                      |                              |                                     |  |

| Programme Lead                           | James Barlow               |
|--|----------------------------|
| Student cohorts covered by specification | January 2025 entry onwards |
| Date of introduction of programme        | April 06                   |
| Date of programme specification/revision | July 25                    |

# **Programme Overview**

The Weekend MBA is intensive and is offered part time over 23 months starting in January. The programme is aimed at mid-career professionals seeking to develop the knowledge, skills and value systems required to advance to positions of responsibility and leadership within organisations. The programme emphasises purposeful leadership, an innovative mindset and practice-relevant application, to be pursued as part of cohorts that are highly international, diverse and united by a common desire to achieve high impact.

First year attendance is held over one long weekend a month from January to December (Friday, Saturday and Sunday morning). The second year includes varied attendance based on choice of electives, the Global Experience Week and the Capstone Consulting Experience. Attendance requirements vary, depending on which electives are chosen. There is a total of up to 24 in-person attendance days during the electives.

The programme combines academic rigour and practical relevance. There is a careful balance of teaching and learning, individual and group work. Case study methodology and class-based discussions are used to strengthen the conceptual, analytical and problem-solving skills of the participants in real situations. It may be possible for projects to be carried out partly or wholly at an external organisation and requests will be considered on a case by case basis.

The programme comprises 12 compulsory modules (including a Global Experience Week, and the Capstone Consulting Experience) and a choice of six elective modules which cover all of the key management and business disciplines. The programme also uses a number of integrative modules to bring learning together and allow you to develop and put into practice what you have covered in the compulsory modules.

# **Learning Outcomes**

The programme aims to provide both a conceptual foundation in management which draws on insights from academic research into management and business practice, an application-focused guidance on problems and practices in modern management.

#### **Programme Learning Outcomes**

By the end of the programme, you will be able to:

- Analyse organisations and their environment, using analytical tools from all management disciplines, as well as selected areas of specialisation
- Evaluate the sustainability of organisations' strategy and performance, taking into account the whole spectrum of stakeholders
- Select analytical techniques to apply to decision-making processes in organisations and to present your analyses clearly and persuasively;
- Apply innovative thinking and leadership to the management of industry, services and enterprise on an international basis;
- Demonstrate you have developed your personal skills to enhance your effectiveness as leaders and as managers.

The Imperial Graduate Attributes are a set of core competencies which we expect students to achieve through completion of any Imperial degree programme. The Graduate Attributes are available at: <a href="https://www.imperial.ac.uk/about/education/our-graduates/">https://www.imperial.ac.uk/about/education/our-graduates/</a>

| Entry Requirements   |  |
|----------------------|--|
| Academic Requirement | Normally a 2:2 UK Bachelor's Degree with Honours (or a comparable qualification recognised by the university). |

|                              | Exceptionally applicants with a degree below UK 2.2 level may be considered.   |
|------------------------------|--|
|                              | The Business School does not award credit for Prior Learning (Recognition of Prior Certified Learning (RPCL) or Recognition of Prior Experiential Learning (RPEL)).                            |
|                              | Exceptionally an acceptable professional qualification.  |
|                              | Full membership of: Association of Chartered Certified Accountants (ACCA) Any Institute of Chartered Accountants in in the UK or Ireland Chartered Institute of Public Finance and Accounting. |
| Non-academic Requirements    | Associateship or Fellowship of:<br>Chartered Institute of Management Accountants (CIMA) or relevant<br>national and international equivalents.   |
|                              | The programme will make use of the diversity of student experience and background available in the cohort.   |
|                              | You'll need a minimum of three years' continuous relevant full-time work experience after graduation.  |
|                              | Two professional references are required.  |
| English Language Requirement | Higher requirement English language test: IELTS level 7 with no element below 6.5 (or equivalent).   |
| Admissions Test/Interview    | Yes  |

Candidates that are successful at the application stage will be invited to attend an Admissions interview.

Candidates who do not hold a first degree (but have suitable experience and/or professional qualification) may be eligible for an alternative entry route onto the MBA, via a Special Qualifying Examination

The programme's competency standards documents can be requested from the Business School's Education Quality Office.

# **Learning & Teaching Approach**

### **Learning and Teaching Delivery Methods**

#### **Teaching**

The programme combines academic rigour and practical relevance. There is a careful balance of teaching and learning, individual and group work. Case study methodology and class-based discussions are used to strengthen the conceptual, analytical and problem-solving skills of the participants in real situations. In addition, there are regular seminars by external expert speakers.

- Lectures
- Practical classes and field work (eg Global Experience Weeks)
- Equipment/technique demonstrations (e.g. Bloomberg, DataStream)
- Seminars
- Workshops
- Case studies
- Group work exercises
- Formal presentations

#### **Independent learning**

You are expected to spend significant time on independent study outside of face-to-face contact time. This will typically include accessing resources online, reading journal articles and books, undertaking research in the library, reviewing lecture notes and watching lecture recordings, working on individual and group projects, working on coursework assignments and revising for exams.

- Pre-programme VLE modules
- On-line discussion forums
- On-line lecture materials
- Interactive content including video and module guizzes

#### **Overall Workload**

The overall workload consists of face-to-face sessions and independent learning. While the actual contact hours may vary according to the elective modules you choose to study, the following gives an indication of how much time you will need to allocate to different activities at each level of the programme. At Imperial, each ECTS credit taken equates to an expected total study time of 25 hours. Therefore, the expected total study time is 2,250 hours for the MBA programme.

#### **Assessment Strategy**

#### **Assessment Methods**

Modules will be assessed by one or more of the following types of assessment methods:

- Essays
- Continuous assessments
- Written Examinations/Tests
- Multiple Choice Tests
- Formal Presentations
- Reports
- Case Studies
- Class Participation

Assessed modules comprise coursework that is designed to help you master key elements of the subject and, in part, to help prepare you for the final assessment, which is typically a report or examination. Examinations are scheduled throughout the year, generally at the end of the term the module is taught or at the start of the subsequent term. Exact timings are detailed in the programme overview section above. The format of examinations may be written, computer-based or timed remote assessment.

Coursework weighting varies among modules. The various assessments allow you to demonstrate that you have met the intended learning outcomes for each module and these collectively contribute towards your achievement of the programme's learning outcomes, detailed above.

Assessments are designed to ensure that you have acquired the core knowledge and skills expected of a Business School graduate and that you are able to apply these in your career aspirations upon completion of the programme

# Balance of assessment (this is indicative and may vary) Compulsory modules

Coursework – 80% Exam – 20%

#### **Electives**

Coursework - 100%

Academic Feedback Policy

Feedback can take many forms. During lectures and classes, you will receive verbal feedback on the ideas that you contribute to discussions and on in-class presentations. The online teaching materials contain exercises with built-in, immediate, feedback that is received when you submit an answer.

The School aims to provide feedback on coursework within two weeks. This will be sent in written form to the individual or the group, as appropriate. Academic staff may also provide verbal feedback of a general nature in class or posted to our virtual learning environment. Office hours offered on all modules also provide an opportunity for individual feedback.

The School aims to provide provisional examination grades 25 working days from the end of the exam period. General feedback to the cohort is provided on examination performance, usually in written form. If you need to resit an examination, you may also approach the module leader for feedback on your performance in the first sitting.

You will be provided with a percentage grade for coursework and examinations with the final numerical mark only confirmed after the Board of Examiners Meeting and then released by Registry. Grades received during the year are deemed provisional until confirmed by the Final Board of Examiners.

Imperial's Policy on Academic Feedback and guidance on issuing provisional marks is available at: <a href="https://www.imperial.ac.uk/about/governance/academic-governance/academic-governance/academic-policy/exams-and-assessment/">https://www.imperial.ac.uk/about/governance/academic-governance/academic-governance/academic-policy/exams-and-assessment/</a>

#### Re-sit Policy

Imperial's Policy on Re-sits is available at: <a href="www.imperial.ac.uk/about/governance/academic-governance/academic-policy/exams-and-assessment/">www.imperial.ac.uk/about/governance/academic-governance/academic-policy/exams-and-assessment/</a>

#### Mitigating Circumstances Policy

Imperial's Policy on Mitigating Circumstances is available at: <a href="https://www.imperial.ac.uk/about/governance/academic-policy/exams-and-assessment/">www.imperial.ac.uk/about/governance/academic-policy/exams-and-assessment/</a>

#### Additional Programme Costs

This section should outline any additional costs relevant to this programme which are not included in students' tuition fees.

| Description  | Mandatory/Optional | Approximate cost   |
|--|--------------------|--|
| Glocal Electives   | Elective optional  | Flights,<br>accommodation,<br>meals and other<br>expenses vary<br>dependent on<br>chosen location. |
| Elective modules at partner institutions: You may elect to study elective modules at one or more of the Business Schools with which we have an exchange agreement, but are responsible for your own travel, accommodation, and subsistence costs. Tuition fees are waived as part of the exchange agreement. | Optional           | Will depend on<br>the location(s)<br>chosen  |

**Important notice**: The Programme Specifications are the result of a large curriculum and pedagogy reform implemented by the Department and supported by the Learning and Teaching Strategy of Imperial College London. The modules, structure and assessments presented in this Programme Specification are correct at time of publication but might change as a result of student and staff feedback and the introduction of new or innovative approaches to teaching and learning. You will be consulted and notified in a timely manner of any changes to this document.

#### **Programme Structure<sup>1</sup>**

# Year 1 – FHEQ Level 7 You will study all compulsory modules.

| Code      | Module Title                        | Core/<br>Compulsory/<br>Elective | Term  | Credits |
|-----------|-------------------------------------|----------------------------------|-------|---------|
| BUSI70408 | Managerial Economics                | Compulsory                       | SP/SU | 5       |
| BUSI70405 | Financial and Management Accounting | Compulsory                       | SP/SU | 5       |
| BUSI70410 | Organisational Behaviour            | Compulsory                       | SP/SU | 5       |
| BUSI70404 | Decision Analytics                  | Compulsory                       | SP/SU | 5       |
| BUSI70407 | Innovation & Entrepreneurship       | Compulsory                       | SP/SU | 5       |
| BUSI70409 | Marketing Management                | Compulsory                       | AU    | 5       |
| BUSI70411 | Strategy                            | Compulsory                       | AU    | 5       |
| BUSI70406 | Global Macroeconomics               | Compulsory                       | AU    | 5       |
| BUSI70403 | Corporate Finance                   | Compulsory                       | AU    | 5       |

# Year 2 – FHEQ Level 7 You will study two compulsory modules. Additionally, you will study elective modules to the value of 30-32.5 ECTS<sup>2</sup>

| Code      | Module Title                                    | Core/<br>Elective | Term   | Credits |
|-----------|---|-------------------|--------|---------|
| BUSI70327 | Global Experience Week                          | Compulsory        | SP/SU  | 5       |
| BUSI70402 | Capstone Consulting Experience                  | Compulsory        | SUP/AU | 10      |
| BUSI70555 | Advanced Corporate Finance                      | Elective          | SP     | 5       |
| BUSI70324 | Advanced Financial and Sustainability Reporting | Elective          | SP     | 5       |
| BUSI70006 | Advanced Strategy in a Stakeholder Economy      | Elective          | AU     | 5       |
| BUSI70233 | Al Ventures                                     | Elective          | SP     | 5       |
| BUSI70125 | Asset Management and Alternative Investments    | Elective          | SU     | 5       |
| BUSI70349 | Behavioural Science in Health                   | Elective          | AU     | 5       |
| BUSI70301 | Big Data, Al and Machine Learning               | Elective          | SU     | 5       |
| BUSI70188 | Big Data, Al and Machine Learning (online)      | Elective          | SU     | 5       |

<sup>&</sup>lt;sup>1</sup> **Core** modules are those which serve a fundamental role within the curriculum, and for which achievement of the credits for that module is essential for the achievement of the target award. Core modules must therefore be taken and passed in order to achieve that named award. **Compulsory** modules are those which are designated as necessary to be taken as part of the programme syllabus. Compulsory modules can be compensated. **Elective** modules are those which are in the same subject area as the field of study and are offered to students in order to offer an element of choice in the curriculum and from which students are able to select. Elective modules can be compensated.

<sup>2</sup> All Business School modules are weighted relative to their ECTS value. Exchange modules taken at partner institutions are graded pass/fail and are zero weighted. If passed, the ECTS gained will count towards those required to achieve the target award, but performance in these modules will not further affect the degree classification.

| BUSI70010 | Brand Management   | Elective | SU    | 5 |
|-----------|--|----------|-------|---|
| BUSI70119 | Brand Management (online)  | Elective | AU    | 5 |
| BUSI70120 | Breakout Strategy  | Elective | SP    | 5 |
| BUSI70148 | Building and Managing Reputations During Good Times and Bad (not running in 24-25)               | Elective | SU    | 5 |
| BUSI70011 | Business Analytics   | Elective | SU    | 5 |
| BUSI70363 | Business Problem Solving   | Elective | SU    | 5 |
| BUSI70343 | Business Problem Solving (Online)  | Elective | AU    | 5 |
| BUSI70018 | Clean Technology Investment (not running in 24-25)   | Elective | SU    | 5 |
| BUSI70019 | Climate Change and Business Strategy   | Elective | SU    | 5 |
| BUSI70121 | Consumer Behaviour   | Elective | SU    | 5 |
| BUSI70229 | Data Analytics and Visualisation for Business  | Elective | SP    | 5 |
| BUSI70569 | Decision Making for Leaders  | Elective | SP    | 5 |
| BUSI70122 | Digital Business (online)  | Elective | AU    | 5 |
| BUSI70149 | Design for Business Transformation (not running in 24-25)  | Elective | SU    | 5 |
| BUSI70123 | Digital Business Model Design  | Elective | SU    | 5 |
| BUSI70448 | Digital Strategy   | Elective | SP    | 5 |
| BUSI70304 | Digital Technologies and Digital Transformation (online)   | Elective | AU    | 5 |
| BUSI70449 | Digital Transformation - New Technologies  | Elective | SU    | 5 |
| BUSI70036 | Technologies in Marketing  | Elective | SP    | 5 |
| BUSI70037 | Energy Business  | Elective | SP    | 5 |
| BUSI70126 | Entrepreneurial Finance and Venture Capital  | Elective | SU    | 5 |
| BUSI70124 | Entrepreneurial Journey  | Elective | SP/SU | 5 |
| BUSI70047 | Mastering Foundational Entrepreneurial Skills  | Elective | SU    | 5 |
| BUSI70040 | Family Business  | Elective | SU    | 5 |
| BUSI70431 | Finance in Cleantech   | Elective | SP    | 5 |
| BUSI70570 | Finance for Net Zero   | Elective | SU    | 5 |
| BUSI70451 | Global Strategy (f2f)  | Elective | SP    | 5 |
| BUSI70452 | Global Strategy (online)   | Elective | SU    | 5 |
| BUSI70157 | Glocal Elective: Digital Opportunities: Insights from the Start-up Nation (not running in 24-25) | Elective | SU    | 5 |

| BUSI70321 Glocal Elective; Frugal Innovation - expanding markets, meeting needs (not running in 24-25) BUSI70342 Glocal Elective: Subtainable Transformation Made in Italy BUSI70321 Glocal Elective; Subtainable Transformation Made in Italy BUSI70321 Glocal Elective; Subtainable Transformation Made in Italy BUSI70366 Glocal Elective: The Future of Cities BUSI70366 International Business (not running in 24-25) BUSI70306 International Business (not running in 24-25) BUSI70322 Leadership BUSI70323 Leadership BUSI70323 Leadership BUSI70332 Leading Adexcuting Strategic Change BUSI70334 Leading and Executing Strategic Change BUSI70356 Leading Social Innovation BUSI70360 Leading Social Innovation BUSI70360 Leading Negotiations BUSI70360 Managing Negotiations (online) BUSI70360 Marketing Analytics; Leading with Big Data (not running in Elective BUSI70360 Marketing Analytics; Leading with Big Data (not running in Blective BUSI70360 Marketing Analytics (Online) BUSI70370 Mergers and Acquisitions (online) BUSI70370 Mergers and Acquisitions (online) BUSI70370 Mergers and Acquisitions (online) BUSI70370 Poperations BUSI70370 Poperations BUSI70370 Pricing Strategy BUSI70310 Pricing Strategy BUSI70310 Pricing Strategy BUSI70310 Pricing Strategy BUSI70310 Pricing Strategy BUSI70331 Shaping Frontier Markets BUSI70345 Strategic Leadership and Governance BUSI70466 Strategy in Volatile and Uncertain Environments BUSI70466 Strategy in Volatile and Uncertain Environments BUSI70466 Strategy in Volatile and Uncertain Environments  |           |   |          |    |   |
|--|-----------|---|----------|----|---|
| BUSI70321 Glocal Elective; Sustainable Transformation Made in Italy Elective AU 5 BUSI70366 Glocal Elective: The Future of Cities Elective SU 5 BUSI70366 International Business (not running in 24-25) Elective SU 5 BUSI70362 International Business (not running in 24-25) Elective SU 5 BUSI70352 Leadership Elective SU 5 BUSI70352 Leading and Executing Strategic Change Elective SP 5 BUSI70366 Leading Social Innovation Elective SP 5 BUSI70368 Leading Yourself (Online) Elective SP 5 BUSI70369 Managing Negotiations Elective SP 6 BUSI70350 Managing Negotiations Elective SP 6 BUSI70350 Managing Negotiations Elective SP 6 BUSI70360 Marketing Analytics; Leading with Big Data (not running in 24-25) Elective SP 5 BUSI70360 Marketing Analytics; Leading with Big Data (not running in 24-25) Elective SP 5 BUSI70360 Marketing Analytics (Online) Elective SP 5 BUSI70360 Marketing Analytics (Online) Elective SP 5 BUSI70360 Mergers and Acquisitions Elective SP 5 BUSI70367 Mergers and Acquisitions (online) Elective SP 5 BUSI70368 Mergers and Acquisitions (online) Elective SP 5 BUSI70369 Operations Elective SP 5 BUSI70370 Pricaing Strategy Elective SP 5 BUSI70360 Operations Management (online) Elective SP 5 BUSI70370 Private Equity (Online) Elective SP 5 BUSI70370 Private Equity (Online) Elective SP 5 BUSI70371 Shaping Frontier Markets Elective SP 5 BUSI70373 Shaping Frontier Markets Elective SP 5 BUSI70373 Strategic Leadership and Governance Elective SP 5 BUSI70373 Strategic Networking Elective SP 5 BUSI70373 Strategic Networking Elective SP 5 BUSI70373 Strategy and Leadership in a Digital World Elective SU 5 BUSI70373 Strategy Implementation Elective SU 5                                    | BUSI70321 |   | Elective | SU | 5 |
| BUSI70156 Glocal Elective: The Future of Cities  BUSI70306 International Business (not running in 24-25)  BUSI70306 International Business (not running in 24-25)  BUSI70052 International Business (noline) (not running in 24-25)  BUSI70332 Leadership  BUSI70332 Leadership  BUSI70151 Leading and Executing Strategic Change  BUSI70152 Leading Social Innovation  Elective  SP 5  BUSI70308 Managing Negotiations  BUSI70308 Managing Negotiations  BUSI70457 Managing Negotiations  BUSI70457 Managing Negotiations  BUSI70155 Managing Negotiations (enline)  BUSI70156 Elective  SP 5  BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25)  BUSI70308 Marketing Analytics; Leading with Big Data (not running in 24-25)  BUSI70368 Mergers and Acquisitions  BUSI70369 Mergers and Acquisitions  BUSI70370 Mergers and Acquisitions  BUSI70370 Mergers and Acquisitions (enline)  BUSI70370 Mergers and Acquisitions (enline)  BUSI70370 Operations Management (enline)  BUSI70461 Organising for the Future (not running in 24-25)  BUSI70300 Pricing Strategy  Elective  SP 5  BUSI70310 Pricing Strategy  Elective  SP 5  BUSI70331 Private Equity (Online)  BUSI70331 Private Equity  BUSI70346 Strategic Leadership and Governance  BUSI70346 Strategic Leadership in a Digital World  Elective  SU 5  BUSI70333 Strategy Mullenentation  Elective  SU 5  BUSI70346 Strategy Mullenentation  Elective  SU 5  BUSI70466 Strategy Implementation  Elective  SU 5  BUSI70466 Strategy Implementation  Elective  SU 5   | BUSI70342 | Glocal Elective: Sales Management and Leadership          | Elective | SU | 5 |
| BUSI70306 International Business (not running in 24-25) Elective SU 5 BUSI70052 International Business (online) (not running in 24-25) Elective SU 5 BUSI70332 Leadership Elective SU 5 BUSI70332 Leading and Executing Strategic Change Elective SP 5 BUSI70161 Leading and Executing Strategic Change Elective SP 5 BUSI70056 Leading Social Innovation Elective SP 5 BUSI70162 Leading Yourself (Online) Elective SP 5 BUSI70308 Managing Negotiations Elective SP 5 BUSI70308 Managing Negotiations Elective SP 5 BUSI70457 Managing Negotiations Elective SP 5 BUSI70135 Managing Negotiations (online) Elective SP 5 BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25) Elective SP 5 BUSI70136 Marketing Analytics (Online) Elective SP 5 BUSI70062 Marketing Analytics (Online) Elective SP 5 BUSI7037 Mergers and Acquisitions Elective SP 5 BUSI7037 Mergers and Acquisitions (online) Elective SP 5 BUSI70067 Operations Management (online) Elective SP 5 BUSI70067 Operations Management (online) Elective SP 5 BUSI70461 Organising for the Future (not running in 24-25) Elective SP 5 BUSI70310 Pricing Strategy Elective SP 5 BUSI70311 Private Equity (Online) Elective SU 5 BUSI70313 Private Equity (Online) Elective SU 5 BUSI703463 Shaping Frontier Markets Elective SP 5 BUSI70464 Strategic Leadership and Governance Elective SP 5 BUSI70468 Strategic Leadership in a Digital World Elective SU 5 BUSI70313 Strategy Implementation Elective SU 5  | BUSI70321 | Glocal Elective; Sustainable Transformation Made in Italy | Elective | AU | 5 |
| BUSI70052 International Business (online) (not running in 24-25)  BUSI70332 Leadership  BUSI70332 Leadership  BUSI70151 Leading and Executing Strategic Change  BUSI70056 Leading Social Innovation  BUSI70152 Leading Yourself (Online)  BUSI70308 Managing Negotiations  BUSI70457 Managing Negotiations  BUSI70457 Managing Negotiations  BUSI70457 Managing Negotiations (online)  BUSI70135 Managing Negotiations (online)  BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25)  BUSI70062 Marketing Analytics (Online)  BUSI70062 Marketing Analytics (Online)  BUSI70063 Mergers and Acquisitions  BUSI70373 Mergers and Acquisitions (online)  BUSI70374 Mergers and Acquisitions (online)  BUSI70461 Organising for the Future (not running in 24-25)  BUSI70310 Pricing Strategy  BUSI70311 Private Equity (Online)  BUSI70313 Private Equity (Online)  BUSI70463 Shaping Frontier Markets  BUSI70466 Strategic Leadership and Governance  BUSI70313 Strategy and Leadership in a Digital World  BUSI70313 Strategy Implementation  Elective SU 5  BUSI70466 Strategic Interventation  Elective SU 5  BUSI70466 Strategic Interventation | BUSI70156 | Glocal Elective: The Future of Cities                     | Elective | SU | 5 |
| BUSI70332 Leadership Elective SU 5 BUSI70151 Leading and Executing Strategic Change Elective SP 5 BUSI70056 Leading Social Innovation Elective SP 5 BUSI70152 Leading Yourself (Online) Elective SP 5 BUSI70308 Managing Negotiations Elective SP 5 BUSI70457 Managing Negotiations Elective SP 5 BUSI70457 Managing Negotiations Elective SP 5 BUSI70135 Managing Negotiations (online) Elective SP 5 BUSI70136 Marketing Analytics; Leading with Big Data (not running in Elective SP 5 BUSI70136 Marketing Analytics (Online) Elective SP 5 BUSI70062 Marketing Analytics (Online) Elective SP 5 BUSI70062 Mergers and Acquisitions Elective SP 5 BUSI7037 Mergers and Acquisitions Elective SP 5 BUSI7037 Mergers and Acquisitions (online) Elective SP 5 BUSI70461 Organising for the Future (not running in 24-25) Elective SP 5 BUSI70310 Pricing Strategy Elective SP 5 BUSI70311 Private Equity (Online) Elective SU 5 BUSI70313 Project Management Elective SU 5 BUSI70314 Private Equity (Online) Elective SU 5 BUSI70315 Project Management Elective SU 5 BUSI70316 Strategic Leadership and Governance Elective SU 5 BUSI70313 Strategy and Leadership in a Digital World Elective SU 5 BUSI70313 Strategy Implementation Elective SU 5 BUSI70313 Strategy Implementation Elective SU 5 BUSI70315 Strategy Implementation Elective SU 5   | BUSI70306 | International Business (not running in 24-25)             | Elective | SU | 5 |
| BUSI70151 Leading and Executing Strategic Change Elective SP 5 BUSI70056 Leading Social Innovation Elective SU 5 BUSI70152 Leading Yourself (Online) Elective SP 5 BUSI70308 Managing Negotiations Elective SP 5 BUSI70457 Managing Negotiations Elective SP 5 BUSI70457 Managing Negotiations (Online) Elective SP 5 BUSI70135 Managing Negotiations (online) Elective AU 5 BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25) Elective SP 5 BUSI70062 Marketing Analytics (Online) Elective SP 5 BUSI700656 Mergers and Acquisitions Elective SP 5 BUSI70137 Mergers and Acquisitions (online) Elective SP 5 BUSI70228 Operations Elective SP 5 BUSI70067 Operations Management (online) Elective SP 5 BUSI70067 Operations Management (online) Elective SP 5 BUSI70010 Pricing Strategy Elective SP 5 BUSI70310 Private Equity (Online) Elective SP 5 BUSI70311 Private Equity (Online) Elective SU 5 BUSI70319 Project Management Elective SU 5 BUSI70319 Project Management Elective SU 5 BUSI70319 Project Management Elective SU 5 BUSI70319 Strategic Leadership and Governance Elective SU 5 BUSI70313 Strategy and Leadership in a Digital World Elective SU 5 BUSI70313 Strategy Implementation Elective SU 5 BUSI70313 Strategy Implementation Elective SU 5  | BUSI70052 | International Business (online) (not running in 24-25)    | Elective | SU | 5 |
| BUSI70056 Leading Social Innovation Elective SU 5 BUSI70152 Leading Yourself (Online) Elective SP 5 BUSI70308 Managing Negotiations Elective SU 5 BUSI70457 Managing Negotiations Elective SP 5 BUSI70135 Managing Negotiations (online) Elective AU 5 BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25) Elective SP 5 BUSI70062 Marketing Analytics (Online) Elective SP 5 BUSI70063 Mergers and Acquisitions Elective SP 5 BUSI70137 Mergers and Acquisitions (online) Elective SP 5 BUSI70228 Operations Elective SP 5 BUSI70067 Operations Management (online) Elective SP 5 BUSI70461 Organising for the Future (not running in 24-25) Elective SP 5 BUSI70310 Pricing Strategy Elective SP 5 BUSI70311 Private Equity (Online) Elective SU 5 BUSI70313 Project Management Elective SU 5 BUSI70314 Private Equity SP 5 BUSI70465 Strategic Leadership and Governance Elective SP 5 BUSI70515 Strategy Index Strategy Elective SP 5 BUSI70516 Strategy Leadership in a Digital World Elective SU 5 BUSI70313 Strategy Implementation Elective SU 5   | BUSI70332 | Leadership  | Elective | SU | 5 |
| BUSI70152 Leading Yourself (Online)  BUSI70308 Managing Negotiations  Elective  SU  5  BUSI70308 Managing Negotiations  Elective  SP  5  BUSI70457 Managing Negotiations  Elective  SP  5  BUSI70135 Managing Negotiations (online)  BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25)  BUSI70062 Marketing Analytics (Online)  BUSI70062 Marketing Analytics (Online)  BUSI70056 Mergers and Acquisitions  Elective  SP  5  BUSI70137 Mergers and Acquisitions (online)  Elective  SP  5  BUSI70228 Operations  Elective  SP  5  BUSI70067 Operations Management (online)  Elective  SP  5  BUSI70461 Organising for the Future (not running in 24-25)  BUSI70310 Pricing Strategy  Elective  SP  5  BUSI70311 Private Equity (Online)  Elective  SU  5  BUSI70313 Project Management  Elective  SU  5  BUSI70463 Shaping Frontier Markets  Elective  SP  5  BUSI70465 Strategic Leadership and Governance  Elective  SP  5  BUSI70313 Strategy mplementation  Elective  SU  5  BUSI70313 Strategy Implementation  Elective  SU  5  BUSI70316 Strategy Implementation  Elective  SU  5  BUSI70317 Strategy Implementation  Elective  SU  5  BUSI70318 Strategy Implementation  Elective  SU  5  | BUSI70151 | Leading and Executing Strategic Change                    | Elective | SP | 5 |
| BUSI70308 Managing Negotiations  BUSI70457 Managing Negotiations  Elective  SP 5  BUSI70135 Managing Negotiations (online)  BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-22b)  BUSI70062 Marketing Analytics (Online)  Elective  SP 5  BUSI70062 Marketing Analytics (Online)  Elective  SP 5  BUSI70566 Mergers and Acquisitions  Elective  SP 5  BUSI70137 Mergers and Acquisitions (online)  Elective  SP 5  BUSI70228 Operations  Elective  SP 5  BUSI70067 Operations Management (online)  Elective  SP 5  BUSI70461 Organising for the Future (not running in 24-25)  Elective  SP 5  BUSI70310 Pricing Strategy  Elective  SP 5  BUSI70311 Private Equity (Online)  Elective  SP 5  BUSI7039 Project Management  Elective  SU 5  BUSI70463 Shaping Frontier Markets  Elective  SP 5  BUSI70465 Strategic Leadership and Governance  Elective  SP 5  BUSI70313 Strategy and Leadership in a Digital World  Elective  SU 5  BUSI70313 Strategy Implementation  Elective  SU 5  BUSI70313 Strategy Implementation  Elective  SU 5  BUSI70313 Strategy Implementation  Elective  SU 5  | BUSI70056 | Leading Social Innovation                                 | Elective | SU | 5 |
| BUSI70457 Managing Negotiations  BUSI70135 Managing Negotiations (online)  BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25)  BUSI70062 Marketing Analytics (Online)  BUSI70062 Marketing Analytics (Online)  BUSI70566 Mergers and Acquisitions  BUSI70137 Mergers and Acquisitions (online)  BUSI70137 Mergers and Acquisitions (online)  BUSI70228 Operations  BUSI70067 Operations Management (online)  BUSI70061 Organising for the Future (not running in 24-25)  BUSI70310 Pricing Strategy  BUSI70310 Private Equity (Online)  BUSI70071 Private Equity (Online)  BUSI70311 Private Equity  BUSI70139 Project Management  BUSI70463 Shaping Frontier Markets  BUSI70465 Strategic Leadership and Governance  BUSI70154 Strategy and Leadership in a Digital World  BUSI70313 Strategy Implementation  Elective SU 5  | BUSI70152 | Leading Yourself (Online)                                 | Elective | SP | 5 |
| BUSI70135 Managing Negotiations (online) Elective AU 5  BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25) Elective SP 5  BUSI70062 Marketing Analytics (Online) Elective SP 5  BUSI70556 Mergers and Acquisitions Elective SP 5  BUSI70137 Mergers and Acquisitions (online) Elective SU 5  BUSI70137 Mergers and Acquisitions (online) Elective SP 5  BUSI70228 Operations Elective SP 5  BUSI70067 Operations Management (online) Elective SP 5  BUSI70067 Organising for the Future (not running in 24-25) Elective SU 5  BUSI70310 Pricing Strategy Elective SP 5  BUSI70071 Private Equity (Online) Elective AU 5  BUSI70311 Private Equity (Online) Elective SU 5  BUSI70139 Project Management Elective SU 5  BUSI70463 Shaping Frontier Markets Elective SP 5  BUSI70465 Strategic Leadership and Governance Elective SP 5  BUSI70164 Strategy and Leadership in a Digital World Elective SU 5  BUSI70313 Strategy Implementation Elective SU 5  | BUSI70308 | Managing Negotiations                                     | Elective | SU | 5 |
| BUSI70136 Marketing Analytics; Leading with Big Data (not running in 24-25)  BUSI70062 Marketing Analytics (Online)  BUSI70556 Mergers and Acquisitions  BUSI70137 Mergers and Acquisitions (online)  BUSI70138 Operations  BUSI70228 Operations  BUSI70067 Operations Management (online)  BUSI70461 Organising for the Future (not running in 24-25)  BUSI70310 Pricing Strategy  BUSI70310 Private Equity (Online)  BUSI70071 Private Equity (Online)  BUSI70311 Private Equity (Sulline)  BUSI70312 Project Management  BUSI70463 Shaping Frontier Markets  BUSI70465 Strategic Leadership and Governance  BUSI70154 Strategy and Leadership in a Digital World  BUSI70313 Strategy Implementation  Elective SU 5  BUSI70466 Strategy Implementation  Elective SU 5  BUSI70466 Strategy Implementation   | BUSI70457 | Managing Negotiations                                     | Elective | SP | 5 |
| BUSI70168 24-25) Elective SP 5 BUSI70062 Marketing Analytics (Online) Elective SP 5 BUSI70556 Mergers and Acquisitions Elective SP 5 BUSI70137 Mergers and Acquisitions (online) Elective SU 5 BUSI70228 Operations Elective SP 5 BUSI70067 Operations Management (online) Elective SP 5 BUSI70461 Organising for the Future (not running in 24-25) Elective SU 5 BUSI70310 Pricing Strategy Elective SP 5 BUSI70311 Private Equity (Online) Elective SP 5 BUSI70311 Private Equity Elective SU 5 BUSI70139 Project Management Elective SU 5 BUSI70463 Shaping Frontier Markets Elective SP 5 BUSI70465 Strategic Leadership and Governance Elective SU 5 BUSI70313 Strategy and Leadership in a Digital World Elective SU 5 BUSI70466 Strategy Implementation Elective SU 5   | BUSI70135 | Managing Negotiations (online)                            | Elective | AU | 5 |
| BUSI70556 Mergers and Acquisitions  BUSI70137 Mergers and Acquisitions (online)  BUSI70228 Operations  BUSI70067 Operations Management (online)  BUSI70461 Organising for the Future (not running in 24-25)  BUSI70310 Pricing Strategy  BUSI70071 Private Equity (Online)  BUSI70311 Private Equity  BUSI70312 Project Management  BUSI70313 Shaping Frontier Markets  BUSI70463 Strategic Leadership and Governance  BUSI70466 Strategy Implementation  Elective  SP  5  BUSI70466 Strategy Implementation  Elective  SU  5  BUSI70466 Strategy Implementation  Elective  SU  5  BUSI70466 Strategy Implementation  Elective  SU  5  | BUSI70136 |   | Elective | SP | 5 |
| BUSI70137 Mergers and Acquisitions (online)  BUSI70228 Operations  BUSI70228 Operations  BUSI70067 Operations Management (online)  BUSI70461 Organising for the Future (not running in 24-25)  BUSI70310 Pricing Strategy  BUSI70311 Private Equity (Online)  BUSI70311 Private Equity  BUSI70313 Strategic Leadership and Governance  BUSI70466 Strategy and Leadership in a Digital World  Elective  SU  5  BUSI70466 Strategy Implementation  Elective  SU  5  BUSI70466 Strategy Implementation  | BUSI70062 | Marketing Analytics (Online)                              | Elective | SP | 5 |
| BUSI70228 Operations   | BUSI70556 | Mergers and Acquisitions                                  | Elective | SP | 5 |
| BUSI70067 Operations Management (online)  BUSI70461 Organising for the Future (not running in 24-25)  BUSI70310 Pricing Strategy  Elective  SP  5  BUSI70071 Private Equity (Online)  BUSI70311 Private Equity  Elective  SU  5  BUSI70139 Project Management  Elective  SU  5  BUSI70463 Shaping Frontier Markets  Elective  SP  5  BUSI70465 Strategic Leadership and Governance  Elective  SU  5  BUSI70154 Strategy Networking  Elective  SP  5  BUSI70313 Strategy and Leadership in a Digital World  Elective  SU  5  BUSI70466 Strategy Implementation  Elective  SU  5   | BUSI70137 | Mergers and Acquisitions (online)                         | Elective | SU | 5 |
| BUSI70461 Organising for the Future (not running in 24-25) Elective SU 5 BUSI70310 Pricing Strategy Elective SP 5 BUSI70071 Private Equity (Online) Elective AU 5 BUSI70311 Private Equity Elective SU 5 BUSI70139 Project Management Elective SU 5 BUSI70463 Shaping Frontier Markets Elective SP 5 BUSI70465 Strategic Leadership and Governance Elective SU 5 BUSI70154 Strategic Networking Elective SP 5 BUSI70313 Strategy and Leadership in a Digital World Elective SU 5 BUSI70466 Strategy Implementation Elective SU 5   | BUSI70228 | Operations  | Elective | SP | 5 |
| BUSI70310 Pricing Strategy Elective SP 5 BUSI70071 Private Equity (Online) Elective AU 5 BUSI70311 Private Equity Elective SU 5 BUSI70139 Project Management Elective SU 5 BUSI70463 Shaping Frontier Markets Elective SP 5 BUSI70465 Strategic Leadership and Governance Elective SU 5 BUSI70154 Strategic Networking Elective SP 5 BUSI70313 Strategy and Leadership in a Digital World Elective SU 5 BUSI70466 Strategy Implementation Elective SU 5  | BUSI70067 | Operations Management (online)                            | Elective | SP | 5 |
| BUSI70071 Private Equity (Online) Elective AU 5 BUSI70311 Private Equity Elective SU 5 BUSI70139 Project Management Elective SU 5 BUSI70463 Shaping Frontier Markets Elective SP 5 BUSI70465 Strategic Leadership and Governance Elective SU 5 BUSI70154 Strategic Networking Elective SP 5 BUSI70313 Strategy and Leadership in a Digital World Elective SU 5 BUSI70466 Strategy Implementation Elective SU 5   | BUSI70461 | Organising for the Future (not running in 24-25)          | Elective | SU | 5 |
| BUSI70311 Private Equity Elective SU 5 BUSI70139 Project Management Elective SU 5 BUSI70463 Shaping Frontier Markets Elective SP 5 BUSI70465 Strategic Leadership and Governance Elective SU 5 BUSI70154 Strategic Networking Elective SP 5 BUSI70313 Strategy and Leadership in a Digital World Elective SU 5 BUSI70466 Strategy Implementation Elective SU 5   | BUSI70310 | Pricing Strategy  | Elective | SP | 5 |
| BUSI70139 Project Management Elective SU 5  BUSI70463 Shaping Frontier Markets Elective SP 5  BUSI70465 Strategic Leadership and Governance Elective SU 5  BUSI70154 Strategic Networking Elective SP 5  BUSI70313 Strategy and Leadership in a Digital World Elective SU 5  BUSI70466 Strategy Implementation Elective SU 5   | BUSI70071 | Private Equity (Online)                                   | Elective | AU | 5 |
| BUSI70463 Shaping Frontier Markets Elective SP 5  BUSI70465 Strategic Leadership and Governance Elective SU 5  BUSI70154 Strategic Networking Elective SP 5  BUSI70313 Strategy and Leadership in a Digital World Elective SU 5  BUSI70466 Strategy Implementation Elective SU 5   | BUSI70311 | Private Equity  | Elective | SU | 5 |
| BUSI70465 Strategic Leadership and Governance Elective SU 5  BUSI70154 Strategic Networking Elective SP 5  BUSI70313 Strategy and Leadership in a Digital World Elective SU 5  BUSI70466 Strategy Implementation Elective SU 5   | BUSI70139 | Project Management  | Elective | SU | 5 |
| BUSI70154 Strategic Networking Elective SP 5  BUSI70313 Strategy and Leadership in a Digital World Elective SU 5  BUSI70466 Strategy Implementation Elective SU 5  | BUSI70463 | Shaping Frontier Markets                                  | Elective | SP | 5 |
| BUSI70313 Strategy and Leadership in a Digital World Elective SU 5  BUSI70466 Strategy Implementation Elective SU 5  | BUSI70465 | Strategic Leadership and Governance                       | Elective | SU | 5 |
| BUSI70466 Strategy Implementation Elective SU 5  | BUSI70154 | Strategic Networking                                      | Elective | SP | 5 |
|  | BUSI70313 | Strategy and Leadership in a Digital World                | Elective | SU | 5 |
| BUSI70155 Strategy in Volatile and Uncertain Environments Elective SP 5  | BUSI70466 | Strategy Implementation                                   | Elective | SU | 5 |
|  | BUSI70155 | Strategy in Volatile and Uncertain Environments           | Elective | SP | 5 |

|           | <del>_</del>   |          |        |                |
|-----------|--|----------|--------|----------------|
| BUSI70085 | Sustainability and Competitive Advantage   | Elective | SU     | 5              |
| BUSI70323 | Sustainable Finance and Investment   | Elective | SU     | 5              |
| BUSI70087 | The Economies of Intellectual Property (not running in 24-25)  | Elective | SP     | 5              |
| BUSI70147 | The FinTech Revolution: New Markets, Models, and Opportunities   | Elective | SU     | 5              |
| BUSI70140 | Venture Capital Finance  | Elective | SU     | 5              |
| BUSI70322 | Wicked Problems, Systems Dynamics and Entrepreneurial Innovation   | Elective | SU     | 5              |
| BUSI70381 | Individual Project   | Elective | SUP/AU | 10             |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (Aalto University School of Business, Helsinki)    | Elective | SP/SU  | 4.5 -<br>15.0  |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (Chinese University of Hong Kong)                  | Elective | SP/SU  | 8.0 -<br>15.0  |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (Coller School of Management, Tel Aviv University) | Elective | SP/SU  | 6.0 -<br>15.0  |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (ESADE Business and Law School)                    | Elective | SP/SU  | 1.5 -<br>15.0  |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (Essec Business School)                            | Elective | SP/SU  | 8.0 -<br>15.0  |
|           | A maximum of 10 ECTS taken at approved exchange partner institution (Fundação Dom Cabral (FDC), BRAZIL)                | Elective | SP/SU  | 8.00-<br>10.00 |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (HEC Business School)                              | Elective | SP/SU  | 7.0 -<br>15.0  |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (Hong Kong University of Science and Technology)   | Elective | SP/SU  | 5.0 -15.0      |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (IE Business School)                               | Elective | SP/SU  | 5.00-<br>15.00 |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (National University of Singapore Business School) | Elective | SP/SU  | 4.0 -<br>15.0  |
|           | A maximum of 10 ECTS taken at approved exchange partner institution (Queen's University, Kingston, Ontario, Canada)    | Elective | SP/SU  | 9-10           |
|           | A maximum of 15 ECTS taken at approved exchange partner institution (School of Management, Fudan University)           | Elective | SP/SU  | 1.0 - 15.0     |
|           | A maximum of 5 ECTS taken at approved exchange partner institution (Schulich School of Business)                       | Elective | SP/SU  | 5.0            |
| •         |  | •        | •      | •              |

| 5 ECTS taken at approved exchange on (SGH Warsaw School of Economics)                                 | Elective | SP/SU       | 3.0-15.0       |
|---|----------|-------------|----------------|
| A maximum of 15 ECTS taken at approved exchange partner institution (Singapore Management University) |          | SP/SU       | 5.00-<br>15.00 |
| A maximum of 5 ECTS taken at approved exchange partner institution (Tsinghua University, China)       |          | SP/SU       | 2.0-5.0        |
| 0 ECTS taken at approved exchange on (University of St Gallen, Switzerland)                           | Elective | SP/SU       | 2.5-10         |
|   | C        | redit Total | 90-92.5        |

#### **Progression and Classification**

# **Award and Classification for Postgraduate Students**

#### Award of a Postgraduate Degree (including MRes)

To qualify for the award of a postgraduate degree a student must have:

- 1. accumulated credit to the value of no fewer than 90 credits at level 7;
- 2. and no more than 15 credits as a Compensated Pass;

#### **Classification of Postgraduate Taught Awards**

The university sets the class of Degree that may be awarded as follows:

- 1. Distinction: 70.00% or above
- 2. Merit: 60.00% or above but less than 70.00%.
- 3. Pass: 50.00% or above but less than 60.00%.

For a Masters, your classification will be determined through the Programme Overall Weighted Average meeting the threshold for the relevant classification band.

Your degree algorithm provides an appropriate and reliable summary of your performance against the programme learning outcomes. It reflects the design, delivery, and structure of your programme without unduly overemphasising particular aspect

**Programme Specific Regulations** 

N/A

#### **Supporting Information**

The Programme Handbook is available at:

www.imperial.ac.uk/business-school/programmes/programme-information/

Imperial's entry requirements for postgraduate programmes can be found at: <a href="https://www.imperial.ac.uk/study/pg/apply/requirements">www.imperial.ac.uk/study/pg/apply/requirements</a>

Imperial's Quality & Enhancement Framework is available at: <a href="https://www.imperial.ac.uk/registry/proceduresandregulations/qualityassurance">www.imperial.ac.uk/registry/proceduresandregulations/qualityassurance</a>

Imperial's Academic and Examination Regulations can be found at: www.imperial.ac.uk/about/governance/academic-governance/regulations

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www.imperial.ac.uk/admin-services/secretariat/college-governance/charters/

Imperial College London is regulated by the Office for Students (OfS) www.officeforstudents.org.uk/advice-and-guidance/the-register/

This document provides a definitive record of the main features of the programme and the learning outcomes that you may reasonably be expected to achieve and demonstrate if you take full advantage of the learning opportunities provided. This programme specification is primarily intended as a reference point for prospective and current students, academic and support staff involved in delivering the programme and enabling student development and achievement, for its assessment by internal and external examiners, and in subsequent monitoring and review.