Jiahua Wu

CONTACT Information 382 Business School South Kensington Campus Imperial College London

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ACADEMIC EMPLOYMENT Imperial College Business School, Imperial College London

Associate professor of operations (with tenure)

2020 -2014 - 2020

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EDUCATION

Rotman School of Management, University of Toronto

Ph.D., Operations management

Assistant professor of operations

2009 - 2014

Department of Electrical and Computer Engineering, University of Toronto

M.A.Sc., Computer engineering

2007 - 2009

Department of Electronic Engineering, Tsinghua University

B.Eng., Electronics information engineering

2003 - 2007

RESEARCH INTERESTS Topics: Behavioral decision-making, revenue management, supply chain management,

sharing economy

Methodologies: Game theory and optimization, dynamic programming, econometrics

BOOK CHAPTERS

"Online group buying and crowdfunding: Two cases of all-or-nothing mechanisms" with M. Hu and M. Shi, 2019, *Sharing Economy: Making Supply Meet Demand*, M. Hu (ed.), 319–346, in *Springer Series in Supply Chain Management*, C. Tang (series ed.)

Publications

"Intertemporal price discrimination via randomized promotions" with H. Chen and M. Hu, 2022, Manufacturing and Service Operations Management, forthcoming

"Contingent stimulus in crowdfunding" with L. Du and M. Hu, 2022, Production and Operations Management, 31(9), 3543-3558

"Sales effort management under all-or-nothing constraint" with L. Du and M. Hu, 2022, Management Science, **68**(7), 5109-5126

"Consumer profiling with data requirements: Structure and policy implications" with T. Valletti, 2020, *Production and Operations Management*, **29**(2), 309-329

"Liking and following and the newsvendor: Operations and marketing policies under social influence" with M. Hu and J. Milner, 2016, *Management Science*, **62**(3), 867-879

"Threshold effects in online group buying" with M. Shi and M. Hu, 2015, Management Science, 61(9), 2025-2040

"Simultaneous vs. sequential group-buying mechanisms" with M. Hu and M. Shi, 2013, *Management Science*, **59**(12), 2805-2822

"Keep cache replacement simple in peer-assisted VoD systems" with B. Li, in the Proceed-

ings of IEEE INFOCOM 2009, Rio de Janeiro, Brazil

Teaching	Imperial College Business School, Imperial College London	
ACTIVITIES	Statistics and econometrics (MSc. Business Analytics)	2015 -
	Logistics and supply chain analytics (MSc. Business Analytics)	2016 -
	Topics in operations management and analytics (PhD)	2021 -
	Business analytics (Summer School)	2021 -
	Project management	2015 – 2019
	Management science and operations	2015
Awards	MSOM meritorious service award	2020
	Best service science paper award (finalist)	2019
Professional Activities	Associate editor, Naval Research Logistics	2021 -
	Judge	
	Service SIG of MSOM conference	2018 –
	Supply chain management SIG of MSOM conference	2020 -
	POMS College of SCM best student paper competition	2022 -
	Peferse Manager of City Manager training & Comity Opening Manager	

Referee, Management Science, Manufacturing & Service Operations Management, Production and Operations Management, Naval Research Logistics, OMEGA, European Journal of Operational Research, Transportation Research Part E, Bulletin of Economic Research